



Dunn Tire FAQs

Q Why is Discount Tire acquiring Dunn Tire?

A The acquisition of Dunn Tire enhances Discount Tire's commitment to providing the most inviting, easy and safe tire and wheel purchase and service experience in the world. The two companies are greatly admired in the markets they operate and in the industry for the standard of care and respect they provide their respective employees. Discount Tire was attracted to Dunn Tire for the vision they uphold in providing the utmost quality of service to retail, fleet, and B2B customers. The acquisition expands Discount Tire's footprint in Pennsylvania and marks its entrance into New York markets.

Q How is Dunn Tire a good fit for Discount's Tire culture?

A Dunn Tire's owners are strong believers that their People are their most important asset. Dunn Tire Chairman Randall Clark and Managing Director of Retail Operations, Robert Clark, and their leadership team have built their business for decades by treating customers and employees right. Their history of providing top quality service and taking care of their communities is a legacy also shared by Discount Tire. Together, we will make more dreams come true for all our wonderful people. \

Q Is Dunn Tire going to keep its name?

A Dunn Tire locations will continue to use the Dunn Tire name that has been known and trusted throughout New York and Pennsylvania since 1973.

Q Will Discount Tire add full-service offerings to Discount Tire or America's Tire stores?

A At this time, Discount Tire is focused on the operation of existing Dunn Tire stores and the integration process between our respective teams.

Q Who is the leadership team overseeing the acquisition and integration?

A Discount Tire Chief Revenue Officer Christian Roe will lead the acquisition and integration of Dunn Tire's business. Christian will be supported by key members of the leadership team, including:

- Senior Vice President, Fleet and Full Service at Discount Tire – Chris Adams
- Vice President, Full Service at Discount Tire – Earl Davidson
- Robert Clark, Managing Director of Retail Operations at Dunn Tire

If you have any specific questions, please contact your supervisor.

Q What does this mean for tire manufacturers, distributors, or vendors that do business with Discount Tire or Dunn Tire?

A It is business as usual. Discount Tire and Dunn Tire leadership teams will begin conversations with stakeholders in the upcoming weeks. Know that our relationship with our vendors is critical to our ability to serve Customers with the best possible experience and products. We deeply value our trusted partnerships.

Q What should I say if someone in my personal life asks me about the acquisition?

- A You are welcome to share that Discount Tire is acquiring Dunn Tire. We are proud to be a national leader in tires, wheels, windshield wipers, customer safety – and now with Dunn Tire, offering customers quality, trusted automotive repair and parts services. This acquisition is the next step in our strategy to support and provide the most inviting, easy, and safe tire and wheel purchase and service experience in the world.
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