Retail – TPMS Sensor – Decision Tree

Purpose   To guide Sales agents on how to correctly identify the right TPMS Sensor that will meet the customer's needs.

Selecting Sensor

Follow the steps below to select the appropriate sensor:

Step	Action
1	Enter Vehicle Information in Point of Sale.
2	Continue to Twinquiry Screen.
3	Click Accessories Tab.
4	Click Filters.
5	Click Show Out of Stock to identify what frequencies are listed.
6	Identify Sensors for the vehicle based on the description including "SENS" (Example – TPMS SENS CLAMP IN 7002).
7	Most vehicles have only 315mhz or 433mhz. Verify few vehicles have both. See table below.
8	Utilize the decision tree to determine the best sensor for the customer's needs.

If vehicle has...	Then...
433mhz	Proceed to step 8.
315mhz	Proceed to step 8.
both	1. Verify VIN number with customer. 2. Contact a dealership parts department. 3. Ask for sensor part number for the specific VIN number. 4. Use the TPMS Interactive Application Guide located on the KC to verify correct frequency. 5. Proceed to step 8

Decision Tree Use the decision tree below to facilitate the TPMS sensor sale:

Priority	Type of Sensor	Type Code	Situation	Notes
1	Original Equipment (OE)	GTEKSN / MPCKSN	1st choice is available for vehicle fitment.	OE Sensors are purchased at a lower acquisition code and use the (OE) relearn procedure.
2	Huf OE equivalent (RDE)	HUFKSN	2nd choice when (OE) is not available.	Huf sensors are built to (OE) specifications and use OE relearn procedures.
3	Dill and Schrader OE Equivalent	DILKSN / SCHKSN	3rd choice when first 2 options are not available.	Dill and Schrader make a OE Equivalent that are built to OE specifications and use (OE) relearn procedures but have a higher acquisition code than the first two choices.
4	Dill Redi Sensor (REDI)	DILKSN	4th choice when other 3 options are not available.	Dill Redi sensor is a preprogrammed sensor with multiple vehicle protocols already installed and will use the (OE) relearn procedure.
5	Huf Intellisens (intlsns)	HUFKSN	5th choice when other 4 options are not available.	Huf Intellisens is a universal sensor that has multiple vehicle protocols, like the EZ sensors can only be programed by the ATEQ, ARTEC, and all updated SNAP
6	Schrader EZ Sensor	SCHKSN	Last choice is no other sensors are available or is the only sensor that will work for the vehicle fitment.	Schrader's EZ sensor is a multi-application sensor that can only be programmed using the Schrader, Ateq, Bartec, and Napa scanners. Other scanners may work but need to have the Schrader software.

Contact Please see your manager if you have any questions.

Provided by: DTD – Vern Roberson
Designed by: DTD – CD
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Published on: 01/14/15 ver 1.0
Updated on: 03/21/19 ver 1.1