

# December 2021

Sunday		Monday		Tuesday		Wednesday		Thursday		Friday		Saturday	
28	11/29/20	29	11/30/20	30	11/1/20	01	12/2/20	02	12/3/20	03	12/4/20	04	12/5/20
		Business day (M) 24 Business day (Y) 280		Business day (M) 25 Business day (Y) 281		Business day (M) 1 Business day (Y) 282		Business day (M) 2 Business day (Y) 283		Business day (M) 3 Business day (Y) 284		Business day (M) 4 Business day (Y) 285	
		DTD TIRES WHEELS UNITS 4,613 349 4,962		EXTRA DAY		DTD TIRES WHEELS UNITS 2,730 305 3,035		DTD TIRES WHEELS UNITS 2,018 255 2,273		DTD TIRES WHEELS UNITS 1,817 245 2,062		DTD TIRES WHEELS UNITS 775 87 862	
05	12/6/20	06	12/7/20	07	12/8/20	08	12/9/20	09	12/10/20	10	12/11/20	11	12/12/20
		Business day (M) 5 Business day (Y) 286		Business day (M) 6 Business day (Y) 287		Business day (M) 7 Business day (Y) 288		Business day (M) 8 Business day (Y) 289		Business day (M) 9 Business day (Y) 290		Business day (M) 10 Business day (Y) 291	
		DTD TIRES WHEELS UNITS 2,716 321 3,037		DTD TIRES WHEELS UNITS 1,965 307 2,272		DTD TIRES WHEELS UNITS 2,081 233 2,314		DTD TIRES WHEELS UNITS 1,741 242 1,983		DTD TIRES WHEELS UNITS 1,671 208 1,879		DTD TIRES WHEELS UNITS 622 70 692	
12	12/13/20	13	12/14/20	14	12/15/20	15	12/16/20	16	12/17/20	17	12/18/20	18	12/19/20
		Business day (M) 11 Business day (Y) 292		Business day (M) 12 Business day (Y) 293		Business day (M) 13 Business day (Y) 294		Business day (M) 14 Business day (Y) 295		Business day (M) 15 Business day (Y) 296		Business day (M) 16 Business day (Y) 297	
		DTD TIRES WHEELS UNITS 2,954 359 3,313		DTD TIRES WHEELS UNITS 2,668 228 2,896		DTD TIRES WHEELS UNITS 2,935 237 3,172		DTD TIRES WHEELS UNITS 2,640 270 2,910		DTD TIRES WHEELS UNITS 2,075 200 2,275		DTD TIRES UNITS -4 -4	
19	12/20/20	20	12/21/20	21	12/22/20	22	12/23/20	23	12/26/20	24	12/24/20	25	12/25/20
		Business day (M) 17 Business day (Y) 298		Business day (M) 18 Business day (Y) 299		Business day (M) 19 Business day (Y) 300		Business day (M) 20 Business day (Y) 301		CHRISTMAS EVE		CHRISTMAS DAY	
		DTD TIRES WHEELS UNITS 3,173 440 3,613		DTD TIRES WHEELS UNITS 2,552 283 2,835		DTD TIRES WHEELS UNITS 1,433 189 1,622		DTD TIRES WHEELS UNITS 637 110 747		TIRES WHEELS UNITS 476 74 550			
26	12/27/20	27	12/28/20	28	12/29/20	29	12/30/20	30	12/31/20	31	12/1/20	01	1/1/21
		Business day (M) 21 Business day (Y) 302		Business day (M) 22 Business day (Y) 303		Business day (M) 23 Business day (Y) 304		Business day (M) 24 Business day (Y) 305		Business day (M) 25 Business day (Y) 306			
		DTD TIRES WHEELS UNITS 3,002 275 3,277		DTD TIRES WHEELS UNITS 3,205 262 3,467		DTD TIRES WHEELS UNITS 2,108 157 2,265		DTD TIRES WHEELS UNITS 1,606 219 1,825		DTD TIRES WHEELS UNITS 3,553 290 3,843			
02	1/3/21	03	1/4/21	04	1/5/21	05	1/6/21	06	1/7/21	07	1/8/21	08	1/9/21
		Business day (M) 1 Business day (Y) 1		Business day (M) 2 Business day (Y) 2		Business day (M) 3 Business day (Y) 3		Business day (M) 4 Business day (Y) 4		Business day (M) 5 Business day (Y) 5		Business day (M) 6 Business day (Y) 6	
		DTD TIRES WHEELS UNITS 3,018 442 3,460		DTD TIRES WHEELS UNITS 2,573 332 2,905		DTD TIRES WHEELS UNITS 1,907 309 2,216		DTD TIRES WHEELS UNITS 1,803 274 2,077		DTD TIRES WHEELS UNITS 1,675 254 1,929		DTD TIRES WHEELS UNITS 801 56 857	

Color Key

Lost Day

Holiday

Extra day

# December 2020 vs 2021 Promotions

This month we need to average 2,361 units a day in order to beat last years 59,015 total units.