

# November 2021

			TOTAL TIRES 52,846			TOTAL WHEELS 5,674			TOTAL UNITS 58,520				
Sunday		Monday		Tuesday		Wednesday		Thursday		Friday			
31	10/1/20	01	11/2/20	02	11/3/20	03	11/4/20	04	11/5/20	05	11/6/20		
		Business day (M) 1 Business day (Y) 257		Business day (M) 2 Business day (Y) 258		Business day (M) 3 Business day (Y) 259		Business day (M) 4 Business day (Y) 260		Business day (M) 5 Business day (Y) 261			
		DTD TIRES WHEELS UNITS 2,419 292 2,711		DTD TIRES WHEELS UNITS 3,155 383 3,538		DTD TIRES WHEELS UNITS 2,577 230 2,807		DTD TIRES WHEELS UNITS 1,742 226 1,968		DTD TIRES WHEELS UNITS 1,580 191 1,771		DTD TIRES WHEELS UNITS 1,405 162 1,567	
		LOST DAY										DTD TIRES WHEELS UNITS 684 73 757	
07	11/8/20	08	11/9/20	09	11/10/20	10	11/11/20	11	11/12/20	12	11/13/20	13	11/14/20
		Business day (M) 7 Business day (Y) 263		Business day (M) 8 Business day (Y) 264		Business day (M) 9 Business day (Y) 265		Business day (M) 10 Business day (Y) 266		Business day (M) 11 Business day (Y) 267		Business day (M) 12 Business day (Y) 268	
		DTD TIRES WHEELS UNITS 2,957 326 3,283		DTD TIRES WHEELS UNITS 2,724 194 2,918		DTD TIRES WHEELS UNITS 2,393 237 2,630		DTD TIRES WHEELS UNITS 2,057 209 2,266		DTD TIRES WHEELS UNITS 1,974 254 2,228		DTD TIRES WHEELS UNITS 423 90 513	
14	11/15/20	15	11/16/20	16	11/17/20	17	11/18/20	18	11/19/20	19	11/20/20	20	11/21/20
		Business day (M) 13 Business day (Y) 269		Business day (M) 14 Business day (Y) 270		Business day (M) 15 Business day (Y) 271		Business day (M) 16 Business day (Y) 272		Business day (M) 17 Business day (Y) 273		Business day (M) 18 Business day (Y) 274	
		DTD TIRES WHEELS UNITS 3,243 377 3,620		DTD TIRES WHEELS UNITS 2,968 330 3,298		DTD TIRES WHEELS UNITS 2,226 247 2,473		DTD TIRES WHEELS UNITS 1,838 231 2,069		DTD TIRES WHEELS UNITS 1,617 209 1,826		DTD TIRES WHEELS UNITS 651 78 729	
21	11/22/20	22	11/23/20	23	11/24/20	24	11/25/20	25	11/26/20	26	11/27/20	27	11/28/20
		Business day (M) 19 Business day (Y) 275		Business day (M) 20 Business day (Y) 276		Business day (M) 21 Business day (Y) 277				Business day (M) 22 Business day (Y) 278		Business day (M) 23 Business day (Y) 279	
		DTD TIRES WHEELS UNITS 2,994 325 3,319		DTD TIRES WHEELS UNITS 2,233 278 2,511		DTD TIRES WHEELS UNITS 1,830 225 2,055		THANKSGIVING		DTD TIRES WHEELS UNITS 3,249 354 3,603		DTD TIRES WHEELS UNITS 1,713 96 1,809	
28	11/29/20	29	11/30/20	30	11/1/20	01	12/2/20	02	12/3/20	03	12/4/20	04	12/5/20
		Business day (M) 24 Business day (Y) 280		Business day (M) 25 Business day (Y) 281		Business day (M) 1 Business day (Y) 282		Business day (M) 2 Business day (Y) 283		Business day (M) 3 Business day (Y) 284		Business day (M) 4 Business day (Y) 285	
		DTD TIRES WHEELS UNITS 4,613 349 4,962			EXTRA DAY		DTD TIRES WHEELS UNITS 2,730 305 3,035		DTD TIRES WHEELS UNITS 2,018 255 2,273		DTD TIRES WHEELS UNITS 1,817 245 2,062		DTD TIRES WHEELS UNITS 775 87 862
05	12/6/20	06	12/7/20	07	12/8/20	08	12/9/20	09	12/10/20	10	12/11/20	11	12/12/20
		Business day (M) 5 Business day (Y) 286		Business day (M) 6 Business day (Y) 287		Business day (M) 7 Business day (Y) 288		Business day (M) 8 Business day (Y) 289		Business day (M) 9 Business day (Y) 290		Business day (M) 10 Business day (Y) 291	
		DTD TIRES WHEELS UNITS 2,716 321 3,037		DTD TIRES WHEELS UNITS 1,965 307 2,272		DTD TIRES WHEELS UNITS 2,081 233 2,314		DTD TIRES WHEELS UNITS 1,741 242 1,983		DTD TIRES WHEELS UNITS 1,671 208 1,879		DTD TIRES WHEELS UNITS 622 70 692	

Color Key

Lost Day
Holiday
Extra day

# November 2020 vs 2021 Promotions

**This month we need to average 2,341 units a day in order to beat last years 58,520 total units.**