



AOR | Managing Through Your AORs

LEADERSHIP RESPONSIBILITIES

Assistant Manager	5S Assistant Manager	Workflow Assistant Manager	Marketing Assistant Manager	Senior Assistant Manager	Store Manager
Support the 5S Assistant Manager	ST Mentorship	5S AM Mentorship	SA Mentorship (Support Senior)	SA Mentorship	Recruiting / Training / Coaching / Mentoring <ul style="list-style-type: none"> • Recruiting / Hiring / Onboarding • Mentorship / People Development • Share Dream • Turnover / Retention • Employee Evaluation
	Receiving Cross Dock	SC Mentorship	Showroom Merchandising	Earn the Visit	Clear Roles and Responsibilities <ul style="list-style-type: none"> • DTMS • LEAD • Manager Daily Duties • Managing Through Your AORs
	Inventory Storage	CC Mentorship	Customer Wait Times & Appointments	3 Phase CES	Environment Ready <ul style="list-style-type: none"> • Physical Inventory
	Supplies Ordering	SQDC Performance	Discount Tire Financing	Treadwell	Right Number of Qualified People Scheduled <ul style="list-style-type: none"> • Staffing • Scheduling
	Service Area 5S	Service Area Workflow (Flow/Waste)	Special Orders	Certificates	
	Building Maintenance	Service Area Inspections	BOPIS/Web Orders	Greeter Role	
		Adjustments Service Area Process	Adjustments Sales Process	Mobility / VTV	
		Air Checks	Quotes / Layaways	Wheels	
		Equipment Maintenance	TPMS	Safety Leader	
			Wiper Blades	Office Organization	
			Fleet		