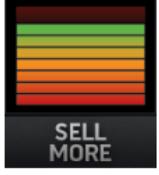
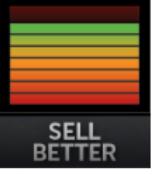


Sales Apprentice Business Review Worksheet

Store #: _____

Name: _____

Date: _____

Gauge	Month:
 Accurate Wait Times <p>Secondary Drivers </p> <p>Best Practice & Visual Standards </p>	<p>Accurate Wait Times Primary Drivers</p> <p>QAWT: Yes _____ % Wasn't Quoted _____ % No _____ %</p>
 Customer Demand <p>Secondary Drivers </p> <p>Best Practice & Visual Standards </p>	<p>Customer Demand Primary Drivers</p> <p>Average Invoice Per Day: _____ +/- _____</p> <p>Customer Demand Secondary Drivers</p> <p>VTV Dashboard: VTV Usage _____ % VTV 4/32 Conv _____ % Email Capture _____</p>
 Treadwell Conversion <p>Secondary Drivers </p> <p>Best Practice & Visual Standards </p> Good/Better/Best <p>Best Practice & Visual Standards </p> Certificates <p>Best Practice & Visual Standards </p>	<p>Treadwell Conversion Primary Drivers</p> <p>Treadwell Conversion: _____ % +/- _____ %</p> <p>Treadwell Conversion Secondary Drivers</p> <p>Treadwell Personas: Compare and Contrast _____ % (STORE Treadwell Tire Comparison Freq)</p> <p>Good/Better/Best Primary Drivers</p> <p>G/B/B: G _____ % +/- _____ B _____ % +/- _____ B _____ % +/- _____</p> <p>Certificates Primary Drivers</p> <p>Certificates: _____ % +/- _____ %</p>