



Week Of:	2024 Regional LEAD Development Schedule
Beginning 11/13	Discussions with Store Managers (WIGs and Potential LEAD games posted): <ul style="list-style-type: none"> Use the LEAD guide on the KC. AVPs discuss the WIGs with their Store Managers.
Beginning 11/20	Management Discusses WIGs and Seeks Input from the Team: <ul style="list-style-type: none"> Use the LEAD guide on the KC. Store Managers share the Company WIGs with their Teams. Team(s) begin to identify their Team Level WIGs.
Beginning 12/04	Teams Identify Lead Measures: <ul style="list-style-type: none"> Use the LEAD guide on the KC. Store team members are asked to think of every way they can contribute to the WIG and start discussing a Team Game and Lead Measures.
Beginning 12/11	Team(s) Designs Scoreboard: <ul style="list-style-type: none"> Use the LEAD guide on the KC. Store Managers present the team with the finalized WIG and Lead Measures. The team is presented with a refresher of the scoreboard layout and guidelines. They mock-up a draft/sketch of what the scoreboard could look like. Over the next couple of days, the team designs the scoreboard and presents the design to their Store Manager. Teams then build the scoreboard and makes it personal with a theme. As a Best Practice: Store Managers sign off on the design before the teams spend any time and money building it. <p>** Manager can email the final versions to their AVP for approval before signing off on the WIGs and Leads.</p>
12/31	Ready to Launch: <ul style="list-style-type: none"> If the above deadlines are met, the teams and their scoreboards will be ready to launch the new WIGs and Lead Measures on January 2, 2024. Once WIGs, Lead Measures, and Scoreboards are approved, AVPs and Store Managers update the 4DXOS Portal. Contact your Regional Office Manager (ROM) for assistance setting up your Portal to properly reflect desired tracking method.