Bayside Conversion Requirements and Process

Purpose and Overview

- Describe requirements for converting a store to a Bayside environment.
- How to request conversion to the Bayside environment.
- Bayside FAQs

Requirements for Bayside Conversion

You will need to meet the following requirements before requesting to convert to the Bayside environment.

AVP
AVP is a certified Workflow Coach
Regions
Hosted a Workflow Event with RMOQ
Holding Workflow Events in stores
Hosting improvement calls on a consistent cadence using the Discount Tire coaching questions to understand what managers are seeing in their stores
Support resources are being sent to RMOQ: • Bayside Improvement Logs • Flow of Task Observation
Stores
Consistently scheduling **uninterrupted** 4-person play in Bayside
Achieve an SQDC score of at least 7.5
Achieving at least 90+ Invoice average demand when supporting Bayside BP of uninterrupted 4-person play
Show understanding of Phase 3 – Standardized Workflow with an 18-minute or less bay time average over a 90-day period

How to Request Conversion to Bayside

If a store meets the requirements and wants to convert to the Bayside environment, the Regional Office will fill out the Bayside Conversion Request Form, which can be found on the Service Area Workflow Improvement KC page.

After submitting the form, stores will be evaluated, notified about their transition decision, and provided next steps.

FAQs

Q Why don't we convert all stores to the Bayside environment?
A Bayside can be a magnifying glass into store Workflow processes, and not all stores would benefit from the conversion at this time. If a store executes Workflow at a low level, Bayside will make the store's throughput lower.

Q How long will it take for Bayside equipment to arrive after being approved to convert to Bayside?
A The Tools/Equipment and Facilities teams will take care of ordering equipment. It will take up to 30 days for in stock equipment to arrive after approval to transition to Bayside.

Q Will we open new stores with a Bayside environment?
A All new stores will open with a non-Bayside setup.
- Why? Bayside can be more complicated to execute at a lower customer demand.
- The store can be converted to Bayside at a later time when the requirements are met. During construction, the inground conduit will be installed but will be capped for future use.

Q Does the Bayside environment allow for the same number of bays in a workcell?
A No, the Bayside environment will take the current workcell down from 2 bays to 1 bay.

Contact

If you have questions, please contact SAWorkflow@discounttire.com.

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