

SL1 Learning Path – Day 9**Expectation**

By end of the 9th day, the employee should be able to request and complete the observation with mentor to complete SL1 program and be scheduled in CREW Time.

Observation should include:

1. Demonstration of consistent execution in all 3 Phases of CES
2. Proper usage of tools and software (POS, Fitment Guide, Mobility Device, and Treadwell)
3. Demonstration of consistent assembly inspections for unsafe conditions

	e-Learning	Review Time	In Role	Observation Required (Y/N)	Shadow, Practice, and Coach	Lunch	Day 9								
							57	58	59	60	60.5	61.5	62.5	63	
							7:45 AM	8:45 AM	9:45 AM	10:45 AM	11:45 PM	12:45 PM	1:45 PM	2:45 PM	
1. Review and Day prep		0:15		Y	6:30	0:30									
2. Observation and Qualify															
3. Review and close day		0:15													
7:00		0:30			6:30	0:30									

1. 15 mins Review and Day Prep Employee requests and completes observation.

2. 6:30 hrs Observation and Qualify Employee demonstrates Sales Level 1 ability while being observed.

3. 15 mins Review and Close Day Review and close day.

LEVEL I SALES QUALIFIED

Total Level Hours	e-Learning	Review	In role	Observations Count	Shadow, practice, and
63:00	5:30	8:15	0:00	5	49:15